



Sunbelt Is Looking For Business Brokers!

Sunbelt Business Advisors Network is the largest network of individually owned and operated business brokerage offices in the world. The Sunbelt network has approximately 300 franchised offices throughout the U.S., Canada, Europe, Asia, Australia, and South America. Each Sunbelt office is owned and operated by a licensed Sunbelt franchisee. The Sunbelt office owners currently retain more than 1,000 experienced business brokers who annually handle the sale of thousands of privately held businesses. Sunbelt's primary focus is listing and selling "Main Street" businesses which we define as businesses with less than \$2,000,000 in annual sales. However, we also have the ability to handle the sale of substantially larger, privately held businesses. Due to the sustained growth of our network, Sunbelt office owners are seeking qualified candidates who are interested in becoming Sunbelt business brokers. If you are interested in a professional position with a world-class, market leading organization, this could be the career opportunity you've been seeking.

The Sunbelt Business Broker Opportunity

All Sunbelt business brokers are retained by local Sunbelt franchisees and operate as independent contractors. Brokers are typically paid on a commission only basis. All commissions are contingent on the consummation of either a business sale or a business buyer or seller purchasing one of Sunbelt's other related services, such as business or asset valuations. Like other commission-based professions, your compensation will be directly tied to your own success. It typically takes six months to consummate your first sale as a broker, so it is important that you have the cash reserves to sustain your lifestyle during this start-up phase of your new career. However, the financial opportunity for a successful broker is significant. We have many highly sophisticated brokers within the Sunbelt organization that earn annual commission income of \$250,000 to \$500,000 and in some cases more. Please review our "Broker Bios" to learn more about some of the successful Sunbelt brokers working in various offices throughout the Sunbelt network.

Profile of a Successful Sunbelt Business Broker

Sunbelt's business brokers come from all walks of life and have a wide variety of professional experiences, including CPA's, attorneys, former CEO's, small business owners, sales and marketing professionals, and real estate brokers. An effective combination of strong interpersonal skills, financial acumen and general business knowledge are the hallmarks of most effective business brokers. Sunbelt's corporate and local franchised offices provide each Sunbelt broker with access to a comprehensive curriculum of live, video, and text training sessions and materials. This training is complemented by effective business management tools (i.e. technology, legal forms, marketing materials) that are designed to make Sunbelt brokers efficient and effective.

Next Steps

If you would like to learn more about becoming a Sunbelt business broker, please contact your local Sunbelt office. A listing of all Sunbelt offices and their contact information may be found at www.sunbeltnetwork.com.